



Mergers & Business Acquisitions, Inc.

The Investment Banker for Aerospace & Defense Manufacturers



Ysrael Kanot

Founder and President

**Mergers & Business
Acquisitions, Inc.**

Los Angeles, CA USA

Tel: 310.666.4790

yk@MandBA.com

B Sc, M Sc, MBA – UCLA
CM&AA

Mergers & Business Acquisitions, Inc. (MBA), founded in 1984 by Ysrael Kanot, has assisted dozens of companies to achieve organic growth and accomplish successful M&A transactions.

Based in Los Angeles, MBA serves manufacturers, distributors and suppliers, primarily in the Aerospace & Defense sectors.

MBA utilizes a dual-path strategic approach:

- ✓ **Investment Banking:** MBA represents sellers or buyers of private companies. We facilitate value-maximizing M&A activities which include selling, joint ventures, refinancing, ESOP programs, and other types of transactions.
- ✓ **Global Sourcing:** Through its home office and locations in Toulouse, France, and Tel Aviv, Israel, MBA assists American companies to access the global A/D industry through sub-contract relationships that expand their revenues while strengthening their ties with industry leaders.

No Upfront Fees

Unlike most M&A advisory companies, MBA performs all M&A-related services without charging retainer or monthly service fees to its clients. MBA's **entire compensation** is in the form of a **success fee**, which is payable only when a transaction is completed.

For owners who seek to sell all or part of their company, MBA will:

- ✓ Facilitate the sale process
- ✓ Prepare financial reports and projections, valuation, confidential memorandum 'book' and, when needed, a virtual data room
- ✓ Identify and reach out to selected prospective strategic and financial buyers
- ✓ Negotiate buy-sell agreements.



When assisting companies that seek organic growth, MBA will:

- ✓ Identify the company's unique advantages for international customers
- ✓ Initiate international sub-contract manufacturing relationships
- ✓ Arrange strategic alliances with international Tier I and Tier II customers
- ✓ Perform supply chain monitoring during the relationship

For buyers seeking strategic acquisitions, MBA will:

- ✓ Identify buyer's target criteria
- ✓ Create a presentation book
- ✓ Identify potential sellers
- ✓ Present the opportunity to selected potential sellers
- ✓ Assist in all transaction stages



Aerospace Manufacturers

US Sub-Contract Manufacturing For Global A/D Customers

Aerospace Manufacturers (AM) initiates and facilitates sub-contract relationships between aerospace/defense (A/D) manufacturers in the United States and A/D customers in Europe and Israel. A subsidiary of Mergers & Business Acquisitions, Inc., AM has its headquarters in Los Angeles, California, with offices in Israel and France.

Benefits to US Manufacturers

AM assists US companies to achieve organic growth through international sub-contract relationships. This expands their revenue base, while providing long-term benefits by strengthening their ties with leading international A/D customers.

Benefits to European & Israeli A/D companies

AM has extensive, long-standing relationships with a wide range of US A/D manufacturers, and can quickly locate appropriate suppliers for international customers. In addition to introducing new US sources for manufacturing, AM activities enable those customers to fulfill their offset (buyback) obligations.

Precision Machining - Components & Assemblies



5-Axis CNC Milling • CNC Turning • Gantries • High Speed Horizontal & Vertical Machining Centers • "Lights-Out" Machining Centers • Laser Cutting • AS9100, ISO 9001:2008, NADCAP, Individual A/D Companies Approvals



Composite Structures & UAVs



Laminate Construction • Autoclave curing • Composite Compression molding • Resin Transfer Molding • Filament Winding • Laser Ply Placement • Curing Oven • Paint/Spray Booth • CNC Ply Cutting • Freezers • AS9100, ISO 9001:2008, NADCAP, Individual A/D Companies Approvals



Tubing & Ducting



CNC tube bending & welding • Sheet metal fabrication • Tube end forming & fittings • Induction brazing • Stress relief • Proof pressure testing • Aqueous cleaning • AS9100, ISO 9001



Gear Cutting



Gear blanks • Gear cutting • Gear grinding • Spur gears • Helical gears • Serrations & Splines • Bevel gears • Straight & Spiral configurations • CNC equipment and gear analysis • AS9100, ISO 9001: 2008



Springs



Compression • Extension • Torsion • Spiral • Wire forms • Flat • • • Supplier to Boeing, Airbus, Bombardier, Bell, Northrop, Parker, Lockheed Martin • • • Landing Gear, Interior, Flight Control, Cockpit, Engines, Door and Window springs • • • AS9100C, ISO 9001, NADCAP, NREC-NQA-1, ITAR Registered, MIL Spec



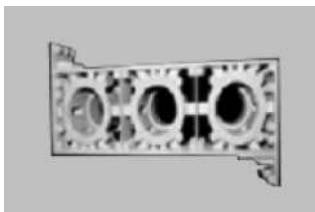
Sheet Metal Fabrication, Forming, Welding



Water Jet • Press Brake • Power Shear • Press Forming • Spin Forming • Welding • AS9100 Rev C, MIL 1537, MIL 2219, Heat Treat AMS 2270 and 2750, ASTM E-19



Investment Casting



Aluminum, Copper-Based Alloys, Hastalloy X, Steel, Stainless Steel, Bronze, Inconel 625, Cobalt • Thin wall Investment Casting • Machining • Heat Treat • AS9100, ISO 9001



Forging



Hydraulic Hammer & Mechanical Presses • Open & Closed Die • Aluminum, Titanium, Steel, Stainless Steel, Nickel-Based Alloys • AS9100:2009 Rev C, ISO 9001:2008, NADCAP

